

Foodbuy Get to Know Us

Foodbuy simplifies procurement for our customers.

We are the procurement sector of Compass Group and hold tremendous purchase volume that enables us to deliver unmatched cost savings. We work with over 400 leading manufacturers and distributors across Canada, offering 35K contracted products, and leverage over \$2B in purchasing power. Foodbuy is an industry leading Group Purchasing Organization (GPO) and the largest foodservice procurement organization in North America.



You

Foodbuy is a no cost, no term partnership that allows you to continue to operate as you always have. Maintain any and all existing agreements. Whether you are in the restaurant business, hotel or other we have programs suited to you.



Order

With no change to your distribution agreement, you can continue to order through your distribution partner. We receive your data directly from your distributors into our system in order to track and analyze opportunities for rebates and savings.



Data

Your purchases are reviewed and analyzed against our contracted suppliers in order to calculate rebates for you. You will receive a monthly cheque and transparent tailored report showing where your rebates were earned.



Savings & Rebate

Any purchases that match with a Foodbuy supplier will generate rebates. Through optimization analysis we will look for ways to increase rebates. You will also gain access to any food and non-food programs that can provide further savings.

Working Together

- We deliver flexible sourcing and supply chain options to meet all of your demands.
- There are no terms to our agreements and no membership fees.
- We address special needs and mitigate gaps in your supply chain.
- There is no need to switch existing suppliers or change your distribution agreements.
- We provide innovative procurement solutions for every aspect of your business so you only need to work with one provider.
- We can assist with meeting your culinary and financial goals.



Decreasing Procurement Costs & Delivering Innovative Supply Chain Solutions

We process more than 28 million transactions per month, giving us the ability to provide extensive data analysis to our customers, keeping them profitable and enabling them to perpetually re-evaluate our products. Customers are given product options to evaluate to make smart choices, providing the right products for the right applications at the right price.

Our Portfolio



Food programs – including those focused on wellness, region and specialty, and sustainability



Technology to drive databased decision-making within your operation



Facilities maintenance services, as well as cleaning and sanitation supplies



Small wares, disposables, and equipment for foodservice requirements



Uniforms, linens, and textiles



Furniture, fixtures, and equipment for all your operational needs

Your Advantage



Monthly rebate cheques based on operator Volume Allowance (VA)



Detailed reporting of your purchases



Specialized account management and 24 hr online support



Direct supplier resources



Additional savings from optimizations



Operational and culinary expertise

Food Vendors



Non-Food Vendors

